

Client Learning Environment Systems; Rev. 3d 04/08/2001	Unit Cost	Basic H.323		Basic MPEG-2		Intermediate H.323 & MPEG-2		Advanced H.323 & MPEG-2	
		Qty	Cost	Qty	Cost	Qty	Cost	Qty	Cost
Description									
Video Components									
Canon VC-C4 Remote Control Video Camera	\$1,800	1	\$1,800	1	\$1,800	1	\$1,800	1	\$1,800
JVC S-Video Cassette Recorder	\$239	1	\$239	1	\$239	1	\$239	2	\$478
Computer Scan Converter	\$500							1	\$500
Kramer 4x1 S-Video Switcher	\$250	1	\$250	1	\$250				
S-Video Switcher (6x1)	\$1,100					1	\$1,100	1	\$1,100
Switcher Rack Frame	\$200					1	\$200	2	\$400
S-Video Distribution Amplifier	\$560				\$0	1	\$560	1	\$560
S-Video/C-Video Converter	\$200					1	\$200	2	\$400
Rack Mounted Windows 98 Workstation c/w Intel Pentium III 800 Mhz CPU, with ATI-All-In -Wonder Radeon video card, 128 MB RAM, 20 GB HD, 7200 RPM, 8X/36X CD/DVD Drive 10/100 Mbit onboard Ethernet, SoundBlaster Live, Extra RS232 Ports	\$2,400	1	\$2,400	1	\$2,400	1	\$2,400	1	\$2,400
Fentek IR Wireless Keyboard and Mouse	\$75	1	\$75	1	\$75	1	\$75	1	\$75
Optibase Moviemaker 200 MPEG Encoder (704x480,AC3)	\$34,500								
Optibase Moviemaker 200 MPEG Networker (352x480)	\$9,600								
Optibase Videoplex Express Decoder	\$280			1	\$280		\$0	1	\$280
Optivision NAC 3000 Encoder	\$13,584			1	\$13,584	1	\$13,584	1	\$13,584
Optivision NAC 4000 Decoder	\$3,392			1	\$3,392	1	\$3,392	1	\$3,392
Optivision NAC-101 Rack Frame	\$240			1	\$240	1	\$240	1	\$240
Vigo H.323 Codec	\$1,850	1	\$1,850			1	\$1,850	1	\$1,850
Quad Video Splitter	\$1,500							1	\$1,500
VGA Distribution Amplifier	\$1,300					1	\$1,300	1	\$1,300
Panasonic 42" Plasma Display	\$11,500							1	\$11,500
Panasonic Plasma Monitor Stand	\$1,670							1	\$1,670
SMART Touch Screen Panel Overlay for Plasma Monitor	\$5,000							1	\$5,000
15" CRT Monitor	\$202	1	\$202	1	\$202	1	\$202	1	\$202
PC to VC-C4 camera, serial control cable	\$23.82	1	\$23.82	1	\$23.82	1	\$23.82	1	\$23.82
Sub Total Video			\$6,840		\$22,486		\$27,166		\$48,255
Audio Components									
Table Microphone (Pressure Zone)	\$390							1	\$390
Echo Cancelling Microphone	\$160	1	\$160	1	\$160	1	\$160	1	\$160
Echo Canceller	\$3,200							1	\$3,200
Automatic Audio Mixer (8x1)	\$1,800							2	\$3,600
Eurorack MX602A Audio Mixer	\$179	1	\$179	1	\$179	1	\$179		
Audio Mixer (8 inputs)	\$800								
Stereo Audio Distribution Amplifier	\$250					1	\$250	2	\$500
Distribution Amplifier Rack Frame	\$700					1	\$700	1	\$700
Lexicon DC-1 AV Amplifier	\$1,800							1	\$1,800
Monsoon Computer Sound System	\$259			1	\$259	1	\$259	1	\$259
M&K Wall Speaker	\$500							5	\$2,500
M&K Sub-Woofer Speaker	\$570							1	\$570
1/8 to 1/4 inch adapter	\$8	1	\$8	1	\$8	1	\$8	1	\$8
Sub Total Audio			\$347		\$606		\$1,556		\$13,687
Equipment Rack & Installation									
Middle Atlantic PTRK-21 42" Equipment Rack with Wheels	\$1,300	1	\$1,300	1	\$1,300	1	\$1,300	1	\$1,300
Keyboard Shelf	\$200	1	\$200	1	\$200	1	\$200	1	\$200
Rackmount Screws	\$0.15	200	\$30	200	\$30	200	\$30	200	\$30
Sub Total Rack			\$1,530		\$1,530		\$1,530		\$1,530
TOTAL			\$8,717		\$24,622		\$30,252		\$63,472
Optional Display Devices									
36" Video Monitor	\$1,900	1	\$1,900	1	\$1,900	1	\$1,900	1	\$1,900
Ceiling Mount for 36" Monitor	\$500	1	\$500	1	\$500	1	\$500	1	\$500
Total			\$2,400		\$2,400		\$2,400		\$2,400
42" Plasma Display	\$11,500	1	\$11,500	1	\$11,500	1	\$11,500	1	\$11,500
Plasma Monitor Stand	\$1,670	1	\$1,670	1	\$1,670	1	\$1,670	1	\$1,670
Total			\$13,170		\$13,170		\$13,170		\$13,170
Video Projector (1000 ANSI Lumens)	\$7,000	1	\$7,000	1	\$7,000	1	\$7,000	1	\$7,000
Video Projector Ceiling Mount	\$300	1	\$300	1	\$300	1	\$300	1	\$300
Fixed Projection Screen (6'x8')	\$2,000	1	\$2,000	1	\$2,000	1	\$2,000	1	\$2,000
36" Video Monitor	\$1,900							1	\$1,900
Ceiling Mount for 36" Monitor	\$500							1	\$500
Total			\$9,300		\$9,300		\$9,300		\$11,700